

PARTNER WITH US



Who we work with

From long term unemployed, refugees, and indigenous clients, we walk alongside individuals, small business and community clients over the long term, offering free business development support, products and services, including pro-bono legal advice and microfinance business loans. We support regional and remote Indigenous communities to establish or grow economic activity on their land. Together we step through what is required for a community to actively participate in the Australian economy and be local leaders in their community's future direction and prosperity.

We are always looking for like-minded small, medium or large organisations to come on our journey with us to help support our clients.

Join us on our journey

Government funded, we work with many organisations from Not for Profits, Associations, Employment and Social Services providers, right through to various Professional Services supporting individuals, small businesses and communities in need.

Get in touch

If you think Many Rivers is a right fit for purpose with your organisation, we would love to hear from you. To enquire about how your organisation can support us as a referral partner on our journey to help individuals, small business and community please email us at hello@manyrivers.org.au

Many Rivers supports Indigenous Australians and those on low or no income to start and grow their own small businesses. Visit our website to learn more: www.manyrivers.org.au

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ABOUT OUR PROGRAMS

Microenterprise Development (MED)

Our teams live and work in communities. They serve and spend as much time as required with each client to help them gain the skills and knowledge to start and sustain a small business. This includes practical support with business planning, understanding and meeting business registration and insurance requirements, market research, risk analysis, review of cashflow, and establishing links with customers and suppliers. During this time people improve their confidence and understanding of the realities of owning and operating a viable enterprise. MED managers recommend the approval of business loans following an evidence-based assessment that takes into account the individual's character, capacity and cashflow. Loans are available based on the specific requirements of a Business and are typically less than \$10,000 over a maximum 24-month loan term. A critical element of our approach is our commitment to a long term, multi-year journey with clients. Read about our clients at manyivers.org.au/client_stories

Community Economic Development (CED)

Many Rivers supports regional and remote Indigenous communities that want to establish or grow economic activity on their land. Together we step through what is required for a community to strengthen its understanding, including planning, leadership, and organisation to actively participate in the Australian economy and be local leaders in the community's future direction and prosperity. We work closely with the elected board and management of a community organisation that represents the interests and welfare of the community. Including Aboriginal Corporations, Land Councils, Land Trusts, Incorporated associations, etc.

CED support is provided through CED Managers who work with a community for approximately 5 years. The intention of the program is for each community to become increasingly capable of independently governing and managing its chosen goals. Plans, community and economic activities, over time no longer needing extensive support. Read more about our clients at manyivers.org.au/client_stories

Small Business Development (SBD)

The Small Business Development program helps small business owners with a growth mindset. This is an amazing opportunity to grow a small business and employment prospects to its full potential. With the support of our coaches, they will walk alongside businesses to support the design and implementation of their new growth plans and aspirations. Our current SBD clients are excited to be a part of this program as it helps them with structured design and detailed planning that enables them to grow. The SBD program criteria include:

- Indigenous owned and operated
- Has a strong desire to grow business revenue and employment
- Is in operation as a business for minimum 2 years
- Currently employing staff Is generating at least \$150k pa revenue

Program benefits include:

- Receive up to 3 years of FREE business coaching Business health check review
- Business growth strategy
- Business strategic planning Progress reporting